

A RAY OF HOPE 2011-2013 PROFIT & LOSS	Jan - Dec 11	Jan - Dec 12	Jan - Dec 13	
Income				
Direct Public Support	\$118,230	\$158,279	\$187,919	
Interest income	\$101	\$134	\$0	
Hope Thrift Income	\$29,122	\$45,997	\$29,494	
Misc Other income	-\$1,121	\$184	\$0	
Income	\$146,332	\$204,593	\$217,413	
Program Costs for GUESTS - (Prog)				
Utilities - Prog	\$16,864	\$17,560	\$21,208	
Auto Expenses - Prog	\$10,497	\$15,910	\$12,105	
Living Expenses - Prog	\$12,311	\$23,981	\$13,371	
Rent - Prog	\$9,626	\$13,461	\$16,283	
Food - Prog	\$1,474	\$1,686	\$3,743	
Medical Expenses - Prog	\$2,652	\$3,561	\$2,618	
Training Life Skills - Prog	\$19,563	\$16,306	\$21,468	
Court Fees/MVD - Prog	\$49	\$1,434	\$2,863	
Total Guest Program Costs	\$73,036	\$93,899	\$93,660	63.33%
Admin & Mgmt - (A&M)				
Licenses & Permits - A&M	\$0	\$0	\$30	
Contract Services - A&M	\$100	\$0	\$0	
Accounting Fees - A&M	\$1,500	\$5,345	\$3,133	
Legal Fees - A&M	\$500	\$400	\$0	
Facilities and Equipment - A&M	\$200	\$373	\$0	
Facility Repairs - A&M	\$2,477	\$3,427	\$5,743	
Real Est & Prsnl Tx - A&M	\$2,373	\$881	\$3,257	
Rent & Lease Pmts - A&M	\$0	\$500	\$0	
Operations - A&M	\$754	\$2,375	\$895	
Supplies - A&M	\$735	\$2,270	\$1,033	
Transportation - A&M	\$5,334	\$4,079	\$500	
Utilities - A&M	\$2,008	\$2,345	\$1,463	
Other Types of Expenses - A&M	\$8	\$149	\$368	
Insurance - Liability, D&O - A&M	\$6,100	\$4,906	\$4,924	
Interest Expense - A&M	\$5,150	\$4,871	\$4,710	
Total Admin & Mgmt - A&M	\$27,239	\$31,922	\$26,057	20.71%
Total Fund Raising	\$12,519	\$15,737	\$12,031	9.79%
Total Payments to Affiliates & Reimbursements	\$1,066	\$3,119	\$2,342	1.59%
Total Depreciation Expenses	\$5,592	\$6,712	\$6,547	4.58%
Total Expenditures	\$119,452	\$151,388	\$140,637	100.00%
Total Expenditures Over/Under Income	\$26,880	\$53,204	\$76,776	